

Popular competitor product vs Terrix®

	(data sheet of competitor product)	Terrix®	Notes	
1	No of coats	a two coat application,	one coat	Due to the chemical bonding one coat application is sufficient without creating any risk of cracks or delamination
2	Delamination guarantee	None given	Yes given	Due to chemical bonding the product offers no risk delamination .
3	Coverage	Up to 22m ² per 25.0kg bag at 1mm thickness .Real usage – is 16kg/ m ² But in reality could be at least 11.1 s/m	25m ² per tube - 1kg/m ²	Terrix® usage is a minimum of 40% lower Competitor ,When two coats are applied and then send back to the exact warranty thickness of 1.5mm min thickness required.
4	Application thickness	Applied as 1-2mm thick, after 2 coat application. Risk of client measuring thickness for warranty purposes	0-2mm	Due to the chemical bonding there is no minimum thickness required. The product partly sinks into the plasterboard and provides additional reinforcement to it.
5	Application temperature	Should not be used below 5oC or above 30oC. Max air humidity 65% R.H.	5+ to 25deg C. Max air humidity 80%Rh	Terrix® can be applied even during typical British winters when relative humidity is very high.
6	Joint filler	Allow to stiffen, typically Fill & Finish Light or Joint Filler 12-24 hours, this is dependent on adequate ventilation.	Ready to apply after 1-1.5h form joint filler application	Due to very high vapour permeability of the product there is no long waiting time for joints to be dry. Once joints are touch dry Terrix® spray application can start.
7	First coat	Apply an even first coat of Airless Finish to the walls and ceilings. Level flat with a levelling tool (spatula/ trowel).	same as competitor	
8	Corners	After 10 minutes finish internal/external angles with a corner trowel.	no waiting	No need to wait 10 minutes
7	Drying	Allow to dry, this will typically take 12-24 hours.	12-24h even in unfavourable weather conditions due to partly chemical drying	Terrix® plaster will dry much quicker due to its accelerate chemical properties. The other product is drying only by evaporation which means in winter months it may take up to a week for Knauf product to be suitable for sanding.
8	Second coat	Apply the second coat of Airless Finish and repeat the process from the first coat, but this time applying more pressure to flatten the surface. Allow to dry, this typically takes 12-24 hours.	Second coat not required	Terrix® is one coat system.
9	Repairs	All damaged areas must be repaired prior to the application of Knauf Airless Finish. Once complete apply Knauf Airless Finish in accordance with 'Installation to Dry Lined Partitions'.	Repair to the wall can be made before or after Terrix® spray plaster application.	Repairs can be done at any time as the product can join with existing coatings, and is very easy for spot repairs which are not visible after application.